

**Draft**

**Conformity Statement through June 30, 2014**

**ITEM #3A**

\*\*\*includes new (99) plus maintenance companies (431)      \*\*this number includes companies less than 100

**Employers with 100 or more employees**

|                 | through June 30, 2014<br>Level 3 Employers | through June 30, 2014<br>Level 4 Employers | through June 30, 2014<br>Levels 3 & 4<br><100<br>Employers | NEW Confirmed to<br>Date including<br><100 Employers<br>for Levels 3 & 4<br>(through 6-30-14) | Amount Needed<br>to Attain Goal for<br>Levels 3 & 4 | Goal to<br>attain for<br>new<br>clients | Total Goals *** | TERM Counts<br>FY11** |
|-----------------|--|--|--|---|---|---|-----------------|-----------------------|
| Alexandria      | 4  | 3  | 1  | 8   | 0   | 10                                      | 21              | 51                    |
| Arlington       | 19   | 10   | 6  | 35  | 0   | 12                                      | 93              | 159                   |
| DC              | 17   | 9  | 7  | 33  | 0   | 10                                      | 115             | 331                   |
| Fairfax         | 60   | 30   | 7  | 97  | 0   | 20                                      | 61              | 196                   |
| Frederick       | 3  | 5  | 0  | 8   | 0   | 4                                       | 5               | 4                     |
| Loudoun         | 5  | 2  | 0  | 7   | 0   | 9                                       | 17              | 11                    |
| Montgomery      | 25   | 6  | 3  | 34  | 0   | 22                                      | 172             | 342                   |
| Prince George's | 6  | 0  | 1  | 7   | 0   | 4                                       | 28              | 17                    |
| PRTC            | 7  | 0  | 0  | 7   | 0   | 7                                       | 14              | 5                     |
| Tri-County      | 0  | 0  | 0  | 0   | 1   | 1                                       | 4               | 2                     |
| <b>Total</b>    | <b>146</b>                                 | <b>65</b>                                  | <b>25</b>  | <b>236</b>  | <b>1</b>  | <b>99</b>                               | <b>530</b>      | <b>1118</b>           |

**Conformity Statement through June 30, 2014**

**Employers with less than 100 employees\***

|                 | Level 3<br>Employers | Level 3<br># of employees | Level 4<br>Employers | Level 4<br># of employees | Counted toward<br>Conformity |
|-----------------|----------------------|---------------------------|----------------------|---------------------------|------------------------------|
| Alexandria      | 7                    | 185                       | 0                    | 0                         | 1                            |
| Arlington       | 20                   | 528                       | 6                    | 102                       | 6                            |
| DC              | 25                   | 709                       | 3                    | 62                        | 7                            |
| Fairfax         | 13                   | 714                       | 0                    | 0                         | 7                            |
| Frederick       | 0                    | 0                         | 0                    | 0                         | 0                            |
| Loudoun         | 0                    | 0                         | 0                    | 0                         | 0                            |
| Montgomery      | 24                   | 276                       | 9                    | 52                        | 3                            |
| Prince George's | 2                    | 107                       | 0                    | 0                         | 1                            |
| PRTC            | 0                    | 0                         | 0                    | 0                         | 0                            |
| Tri-County      | 0                    | 0                         | 0                    | 0                         | 0                            |
| <b>Total</b>    | <b>91</b>            | <b>2519</b>               | <b>18</b>            | <b>216</b>                | <b>25</b>                    |

\* Companies that have less than 100 employees are added with other companies until the total is 100. This means that the number of employees is the determining factor, not the number of employers, but rather the number of employees.