



Virginia Megaprojects **Transportation Management Plans** Vanpool Program Update

Commuter Connections **Employer Outreach Committee** April 17, 2012

www.drpt.virginia.gov

Virginia Megaprojects Background

- Virginia Megaprojects are a series of large-scale transportation improvements designed to ease congestion and provide better travel choices
- Transportation Management Plans (TMPs) are required for major highway projects in Virginia
- TMPs mitigate work zone impacts during construction by:
 - promoting the safety of all users
 - maintaining efficient traffic flows in areas effected by construction
 - reducing the number of vehicles in work zones
 - communicating with the community



TMP Background

- Virginia Megaprojects TMPs
 - Phase I Dulles Metrorail Extension
 - I-495 Beltway HOT Lanes
- Target Tysons Corner area
- Research
 - Only 10 vanpools to Tysons
 - Move or change jobs
- "They Said It Couldn't Be Done"
- Vanpool Strategy
 - New Vanpools
 - Save Existing Vanpools
 - Employer Shuttle/Van Pool



Challenges Selling Vanpooling

- How much does it cost?
- Many factors in calculating cost makes it difficult to provide cost upfront
 - Distance
 - Vehicle size/type
 - Number of riders



Megaprojects VanStart Program

- Change from existing Virginia VanStart program
- Simplify fare structure
 - Makes selling vanpooling easier
- Establish "shared-driving" responsibilities
- Provide vanpool service provider choices
- Provide smaller vehicle choices
- Provide "recognition"



Megaprojects VanStart Program

- \$50 monthly fare
- Cannot have been in a vanpool in the past 12 months
 if so, pay full fare
- Drivers and riders provide information/sign documents
- Megaprojects staff works with vanpool service providers
- Virginia Megaprojects Application



Vanpool Recognition





Vanpool Recognition





Vanpool Coordinator





Spokesperson





Success Strategies

- Target best potential vanpool candidates
- Increase Vanpool Program Awareness
 - Use established channels of communications
 - Create tailored promotional materials (with consistent branding)
 - Foster a dedicated team
- Overall
 - Constant, personalized follow-up
 - Overcome "challenges"



Promotional Tools

- VanStart Flyer
- VanStart Point of Purchase (POS)
- Vanpool Banner-Up
- Radio Promotions
- Vanpool Web Banner Ads
- Megaprojects News Articles
- Vanpool Videos
- Virginiamegaprojects.com & GoTysons.org



Results

- Supporting 112 vanpool riders in 17 vanpools
- Providing approximately 4,500Passenger Trips per month
- Utilizing five vanpool service provider companies



TMP and Vanpool Partners















For More Information

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