

**FINAL**

**Conformity Verification Statement through June 30, 2022**

**ITEM 4**

\*\*\*Includes new goal of 185 plus maintenance with the results from the FY2017 TDM analysis companies 1,847 with goals set for 2,032, for the region  
 \*\*this number includes companies with less than 100

**Employers with 100 or more employees**

|                 | through June 30, 2022<br>Level 3<br>Employers | through June 30, 2022<br>Level 4<br>Employers | through June 30, 2022<br>Levels 3 & 4<br><100<br>Employers | NEW Confirmed to Date including <100 Employers for Levels 3 & 4 (through 06-30-22) | Amount needed to attain goal for Levels 3 and 4 | Goal To Attain for new clients | Total Goals *** | FY 2020 TDM Analysis Employer Counts ** |
|-----------------|---|---|--|--|---|--------------------------------|-----------------|---|
| Alexandria      | 4   | 3   | 0  | 7  | 8   | 15                             | 164             | 146                                     |
| Arlington       | 9   | 4   | 0  | 13   | 16  | 29                             | 314             | 354                                     |
| DC              | 10  | 5   | 0  | 15   | 43  | 58                             | 636             | 591                                     |
| Fairfax         | 5   | 4   | 0  | 9  | 17  | 26                             | 285             | 280                                     |
| Frederick       | 4   | 0   | 0  | 4  | 0   | 2                              | 20              | 20                                      |
| Loudoun         | 1   | 0   | 0  | 1  | 1   | 2                              | 17              | 19                                      |
| Montgomery      | 11  | 5   | 0  | 16   | 33  | 49                             | 534             | 482                                     |
| Prince George's | 1   | 0   | 0  | 1  | 1   | 2                              | 25              | 27                                      |
| PRTC            | 1   | 0   | 0  | 1  | 2   | 3                              | 29              | 27                                      |
| Tri-County      | 1   | 0   | 0  | 1  | 0   | 1                              | 10              | 16                                      |
| <b>Total</b>    | <b>47</b>                                     | <b>21</b>                                     | <b>0</b>   | <b>68</b>  | <b>119</b>                                      | <b>185</b>                     | <b>2032</b>     | <b>1962</b>                             |

**Conformity Verification Statement through June 30, 2022**

**Employers with less than 100 employees\***

|                 | Level 3<br>Employers | Level 3<br># of employees | Level 4<br>Employers | Level 4<br># of employees | Counted toward<br>Conformity |
|-----------------|----------------------|---------------------------|----------------------|---------------------------|------------------------------|
| Alexandria      | 3                    | 71                        | 0                    | 0                         | 0                            |
| Arlington       | 2                    | 3                         | 1                    | 42                        | 0                            |
| DC              | 15                   | 64                        | 0                    | 0                         | 0                            |
| Fairfax         | 1                    | 88                        | 0                    | 0                         | 0                            |
| Frederick       | 0                    | 0                         | 0                    | 0                         | 0                            |
| Loudoun         | 0                    | 0                         | 0                    | 0                         | 0                            |
| Montgomery      | 2                    | 26                        | 1                    | 18                        | 0                            |
| Prince George's | 0                    | 0                         | 0                    | 0                         | 0                            |
| PRTC            | 0                    | 0                         | 0                    | 0                         | 0                            |
| Tri-County      | 3                    | 71                        | 0                    | 0                         | 0                            |
| <b>Total</b>    | <b>26</b>            | <b>323</b>                | <b>2</b>             | <b>60</b>                 | <b>0</b>                     |

\* Companies that have less than 100 employees are added with other companies until the total is 100. This means that the number of employees is the determining factor, not the number of employers, but rather the number of employees.