

Final

Conformity Statement through June 30, 2015

ITEM #3

Employers with 100 or more employees

***includes new (91) plus maintenance companies (1756) **this number includes companies less than 100

| | through June 30, 2015 Level 3 Employers | through June 30, 2015 Level 4 Employers | through June 30, 2015 Levels 3 & 4 <100 Employers | NEW Confirmed to Date including <100 Employers for Levels 3 & 4 (through 6-30-15) | Amount needed to attain goal for Levels 3 and 4 | Goal To Attain for new clients | Total Goals *** | TERM Counts FY14** |
|-----------------|--|--|--|---|---|--------------------------------------|-----------------|-----------------------|
| Alexandria | 3 | 2 | 1 | 6 | 1 | 7 | 149 | 142 |
| Arlington | 6 | 2 | 4 | 12 | 2 | 14 | 285 | 271 |
| DC | 10 | 7 | 6 | 23 | 5 | 28 | 578 | 550 |
| Fairfax | 6 | 4 | 1 | 11 | 1 | 12 | 259 | 247 |
| Frederick | 1 | 0 | 0 | 1 | 1 | 2 | 18 | 16 |
| Loudoun | 1 | 0 | 0 | 1 | 0 | 1 | 15 | 14 |
| Montgomery | 11 | 5 | 2 | 18 | 5 | 23 | 485 | 462 |
| Prince George's | 1 | 0 | 0 | 1 | 0 | 1 | 23 | 22 |
| PRTC | 1 | 0 | 0 | 1 | 0 | 1 | 26 | 25 |
| Tri-County | 0 | 0 | 0 | 0 | 2 | 2 | 9 | 7 |
| Total | 40 | 20 | 14 | 74 | 17 | 91 | 1847 | 1756 |

Conformity Statement through June 30, 2015

Employers with less than 100 employees*

| | Level 3 Employers | Level 3 # of employees | Level 4 Employers | Level 4 # of employees | Counted toward Conformity |
|-----------------|----------------------|---------------------------|----------------------|---------------------------|------------------------------|
| Alexandria | 7 | 199 | 0 | 0 | 1 |
| Arlington | 8 | 332 | 4 | 123 | 4 |
| DC | 8 | 602 | 5 | 83 | 6 |
| Fairfax | 3 | 102 | 0 | 0 | 1 |
| Frederick | 0 | 0 | 0 | 0 | 0 |
| Loudoun | 0 | 0 | 0 | 0 | 0 |
| Montgomery | 11 | 121 | 6 | 114 | 2 |
| Prince George's | 0 | 0 | 0 | 0 | 0 |
| PRTC | 0 | 0 | 0 | 0 | 0 |
| Tri-County | 0 | 0 | 0 | 0 | 0 |
| Total | 37 | 1356 | 15 | 320 | 14 |

* Companies that have less than 100 employees are added with other companies until the total is 100. This means that the number of employees is the determining factor, not the number of employers, but rather the number of employees.