Implementing Sustainability & Recycling Programs with Building Occupants

For MC-COG Recycling Committee Meeting

Eugenia Gregorio, LEED AP BD+C Sustainability Manager, The Tower Companies

December 6, 2012



Agenda

- Company Overview
- Tower Sustainability Initiatives
- Current Recycling Initiatives
- Future Recycling Strategy with Clients
- Building Green Team Pilot
- Opportunities for City Government

Company Overview

- Family-Owned Real Estate Development
- Local Washington DC Metropolitan Area
- 100+ Employees w/ HQ in Rockville
- Develops, Owns & Manages Properties
- 4.5 million SF office buildings, 1,400 residential campus, retail shopping centers
- Leader in Green Building Industry







Building Portfolio









Sustainability Leadership

- U.S. Buildings account for 40% of energy usage and GHG emissions.
 - "Green" entered the corporate vocabulary over 10 years ago.
- Sustainability goals expanded in 2005
- Use LEED EBOM & Energy Star as major tools for building operations
- Triple Bottom Line Approach



Tower Sustainability Initiatives

LEED Certifications

- 10 out of 12 Buildings
- 88% of Portfolio (SF based)
- 4 out of 13 projects certified are LEED Platinum
- Use of Different Rating Systems

EPA Energy Star Certifications

- 4 out of 7 Buildings (67%)
- Tower Recognized as an "Energy Star Leader"
- Average Portfolio Rating = 77



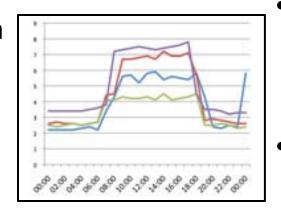






Tower Sustainability Initiatives

- 20% of Tower Employees are a LEED APs or Green Associates
- GHG Inventory Reporting
- Purchase Renewable Energy Credits & Carbon Credits
 - Offset 100% GHG emissions
- Electric Vehicle Car Charging Stations



OFFICE GUIDE

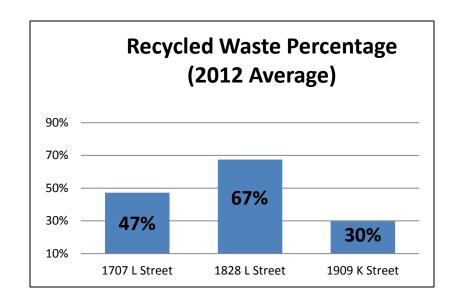
- Real Time EnergyManagement:7% Reduction Goal for 2012
- Green Lease for Clients & Green Construction Guidelines for Contractors
- Assist Clients with LEED Certifications





Current Recycling Initiatives

- Earth Day Presentations
- Added Recycling for Earth Day
- Cleaning Staff Signage/ Education (English & Spanish)
- America Recycles Day
- New Recycling & Landfill Signage
- Engage Contractors to ensure proper recycling and reporting (LEED Requirement)
- encourage biodegradable containers & composting in Retail spaces
- Golden Triangle BID's pilot program for sidewalk recycling containers



Building Green & Being Green Presented to: 1707 L Street Clients





STOP!



Non-recyclable items only please.



Recycling Barriers

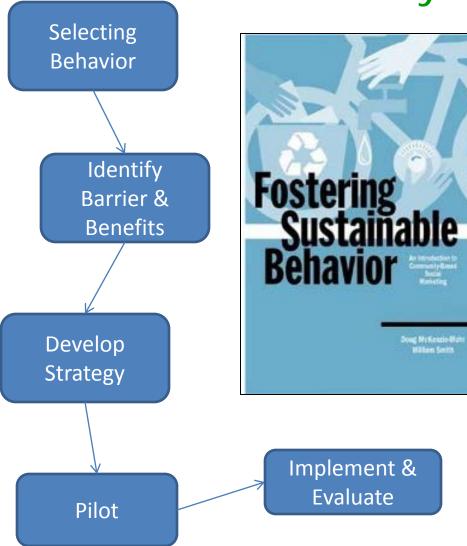
- Better Communication of Benefits
- Transparent Cleaner's Pick-up Containers & Office Space Containers
- Clear Communication to Tenants on recycling pick-up locations/ frequency (Convenience is key)
- Building Occupant & Cleaning Company Education – Do's & Don'ts
- Consolidation of Contracts
- Consistent Reporting from Waste Vendors
- Tired of the 3-R's speech combine with another fun, social initiative



34% diversion improvement rate with shaped lids!



Future Recycling Strategy



- Improved Containers for Cleaning Company & Tenant Spaces
- Better Signage for Clients
- Office Space Recycling Audits
- Reporting Progress (need reports)
- Additional 1-on-1 Meetings for Q&A's
- Repeat the Message & Branding
- More Engagement –Champions!
- Researching Composting





Pilot Green Team Goals

- Reduce Energy Usage (Electricity)
- Increase Recycling Knowledge
- Promote Eco-Friendly Purchasing Policies
- Educate Employees about Sustainability
- Promote Health/Wellness Activities
- Organize Community Outreach Events





DC Smarter Business Challenge – Coming soon!



Green Team Challenges

- Communication & Messaging Strategy
- Finding & Maintaining Interest
- Engagement & Empowerment
- Need a diversity of activities and campaigns





Burn Calories, Not Electricity

Opportunities for City Government



- Provide Signage Template
- Quick Reference Tip Sheets & FAQs
- Workshop for PMs (Steps to Take for Engagement)

- Qualifying Waste Vendors
- Brand the Program Do a City Challenge
- Composting Program

- Educational Webinars & On-Site Outreach Presentations
- Furniture/Electronics Exchange Program





Questions or Comments?

Contact Information

Eugenia Gregorio, LEEP AP BD+C Sustainability Manager, The Tower Companies

Eugenia. Gregorio@towercompanies.com

301-984-7000 (main office)

www.towercompanies.com

