



**REQUEST FOR PROPOSAL (RFP) #19-007  
Self-Contained Breathing Apparatus (SCBA) Equipment**

**Addendum #2**

This Addendum #2 provides administrative/procedural and technical questions and responses received for RFP #19-007, as follows:

Administrative/Procedural Questions	Responses
Reference page 6: What category are the Proposer's qualifications listed under and/or is there a specific scoring method for those qualifications?	Proposer Qualifications are listed in Section II of the RFP. Proposer should certify meeting required qualifications in Attachment A (Proposer Qualification Form)
Exceptions- if an exception needs to be made, how does that exception(s) need to be submitted or noted?	Please see the Proposal Checklist on page 20 of the RFP for instructions on submitted exceptions.
Will MBE participation be considered instead of by a DBE? Would a DBE be accepted if they were in the process of obtaining the applicable certification?	Only certified DBE firms, certified at the time of the proposal submission, will be considered.
Page 4 Section G, Is there a limit to "outside the region"? Can you define the geography that would be considered outside the region?	Please visit MWCOG's webpage at <a href="https://www.mwcog.org/about-us/cog-and-our-region/local-governments/">https://www.mwcog.org/about-us/cog-and-our-region/local-governments/</a> to view MWCOG's regional membership.

Technical Questions	Responses
Clarification of CGA 346? (Section V, b, 2)  CGA indicates a low-pressure cylinder (2216psi). Section V, b, 3 states 4500 – 5500 psi. 2) Must meet the Compressed Gas Association (CGA) standard threaded connection 346;	Please note this Section of the RFP was amended from “connection 346” to “connection 347”. Please use the latest version of RFP posted on MWCOG's website.



Technical Questions	Responses
<p>Does MWCOG plan to purchase the 2013 or 2018 NFPA 1981 2018 edition SCBA?</p> <p>Section V,A states:</p> <p>The SCBA Equipment required by this RFP shall be approved by NIOSH, under 42 CFR, Part 84 for chemical, biological, radiological, and nuclear protection (CBRN) with a 30-minute rated service life and compliant with all requirements of the NFPA 1981, Standard on Open-Circuit SCBAs for Emergency Services, 2019 edition and NFPA 1982, Standard on Personal Safety Alert Safety Systems (PASS), 2018 edition.</p>	<p>All SCBA Equipment required by this RFP must comply with the current and applicable NFPA standard.</p>
<p>Is there one specific unit/SCBA that is specified for p. 18 for the price proposal? Proposer has several (approximately 100) variations and configurations of SCBAs.</p>	<p>Proposers should recommend a base model SCBA that meets the specifications of this RFP and submit pricing for that model. Proposers may also submit additional available models (with pricing) for consideration, as an attachment to the Price Proposal Form.</p>
<p>Would a discount from manufacturer list price be acceptable that covers all of the variations available? Or are you looking for 1 specific price for 1 particular specification?</p>	<p>It is preferred that the Proposers provide a discount on catalogue pricing, however, Proposer should present their best option on Price Proposal Form. It is also recommended that Proposers include all options (with pricing) for consideration, as an attachment to the Price Proposal Form.</p>
<p>Reference page 14-16: Is there a particular format you would like any of the SLAs to be written/submitted?</p>	<p>It is preferred that SLAs follow the distributors/manufacturers' format, however, Proposers may present all available options for consideration in their Proposal submissions.</p>



Technical Questions	Responses
If the proposer is bidding as a distributor, are there different requirements, references, and/or scoring qualifications versus those of a manufacturer? Is scoring weighted differently between a manufacturer and a distributor?	There is no difference in the evaluation of distributor versus manufacturer. All proposals will be evaluated against the same criterion outlined the RFP.
Reference page 16, section 6 "Cost of Ownership", items A-D: There are several variations of cascade systems, compressors, and cylinders. How would you like those items priced out in the cost proposal? Would a discount from list price suffice for the "unit cost" on the Price Proposal Form?	Proposer should present their best option on Price Proposal Form; however, it is also recommended that Proposers include all options for consideration (as an attachment). It is preferred that the Proposers provide a discount on catalogue pricing,
References: Do you want references of distributor performance or manufacturer performance?	References from MWCOG regional jurisdictions and/or references from jurisdictions similar in size to MWCOG regional departments is preferred and encouraged.
Proposer has different discount for their various product lines, including spare parts. Can a firm offer more than one discount for one manufacturer? For example, SCBA is one discount, compressors are another discount, spare parts for SCBAs is another discount, and spare parts for compressors is another discount?	It is preferred that the Proposers provide a discount on catalogue pricing, however, Proposer should present their best option on Price Proposal Form. It is also recommended that Proposers include all options (with pricing) for consideration, as an attachment to the Price Proposal Form.
Can you please provide a minimum specification for the cascade system and compressor?	Proposers should present all available options it wants considered in their proposal submissions.
Can you please provide further clarification as to the restocking fees for field replacement parts? Is it an inventory of parts for a service center or commodities for possibly re-breathers?	As stated in the Price Proposal instructions and itemized in the Price Proposal Form, MWCOG is looking for any supplemental cost, if jurisdictions want to replace their current stock of field replacement parts. This is for in-house SCBA shops, not for inventory for service center or rebreathers.



Technical Questions	Responses
Can you please provide further clarification for providing annual costs for a regional service center? Is MWCOG looking for a cost on an annual basis for the vendor to setup and operate a stand-alone service facility.	MWCOG is looking for a cost on an annual basis for the vendor to setup and operate a stand-alone service facility for the region with varying scale/scope of capacity.
Page 8 section D asks for demonstration that the Proposer is a licensed distributor of SCBA. Is this RFP asking the proposer to supply a copy of a dealer agreement or other document with their respective SCBA partner?	The Proposer must demonstrate in writing that the Manufacturer they represent has authorized them to perform as a licensed dealer of their product in the MWCOG region.
On page 18, SCBA products shows a discount percent unit box at the bottom after all equipment is listed and priced. Is this discount percent in regard to parts for the SCBA listed above it?	The discount percentage requested on the Price Proposal Form is that of the manufacturer's catalogue price and is not intended for the parts listed above it.
Page 14 Section 4 subsection c, Is Hydrostatic testing of SCBA cylinders to be done at the location or can this be performed off site?	Hydrostatic testing of SCBA cylinders can be performed both at the location and off site.

All other terms and conditions of the RFP remain unchanged.